



**PORT AUTHORITY OF GUAM  
ATURIDAT I PUETTON GUAHAN  
Jose D. Leon Guerrero Commercial Port  
GOVERNMENT OF GUAM**

1026 Cabras Highway, Suite 201  
Piti, Guam 96925



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**FELIX P. CAMACHO**  
Governor of Guam

**MICHAEL W. CRUZ**  
Lieutenant Governor

*Office of the Speaker  
Judith T. Won Pat, Ed. D.*  
1/29/10  
10:20  
*[Signature]*  
30-10-0088

January 29, 2010

**MEMORANDUM**

**TO:** Honorable Judith T. Won Pat, Ed.D  
Speaker, 30<sup>th</sup> Guam Legislature

**FROM:** General Manager

**SUBJECT:** FY 2010 Revenues and Expenses Report- December

2010 FEB - 1 PM 1:48 PM

Attach is the Revenues and Expenses Report, as of December 31, 2009, for the Port Authority of Guam.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931 ext. 303 or 302.

Sincerely,

*[Signature]*  
GLENN A. LEON GUERRERO

cc: Senator Thomas Ada  
Public Auditor  
Corporate Services Manager  
Financial Affairs Controller

*[Signature]*

Port Authority of Guam  
Budget vs Actual  
Variance Analysis-Draft Report

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Date - 1/28/10

3 Months Ending 12/31/09

Budget	%	Current Month Actual	%	Variance	%		Budget	%	Year-to-Date Actual	%	Variance	%
OPERATING REVENUES												
CARGO THROUGHPUT REVENUE												
CT- CHASSIS												
377902	10.5	382210	13.2	4308	1.1		1135651	11.5	1086505	13.6	49146-	4.3-
		70115	2.4	70115	100.0				170755	2.1	170755	100.0
377902	10.5	452325	15.6	74423	19.7		1135651	11.5	1257260	15.8	121609	10.7
CT- CHASSIS												
CT-GROUND												
882974	24.5	242505	8.4	640469-	72.5-		2728169	27.7	762960	9.6	1965209-	72.0-
		697935	24.0	697935	100.0				2015265	25.3	2015265	100.0
882974	24.5	940440	32.4	57466	6.5		2728169	27.7	2778225	34.8	50056	1.8
CT-GROUND												
CT-BREAKBULK												
82565	2.3	74391	2.6	8174-	9.9-		304914	3.1	171052	2.2	133862-	43.9-
		3300	.1	3300	100.0				178094	2.2	178094	100.0
									5533	.1	5533	100.0
82565	2.3	77690	2.7	4875-	5.9-		304914	3.1	354678	4.5	49764	16.3
CT-BREAKBULK												
CT-UNITIZED												
734		611		123-	16.8-		2710		2043		667-	24.6-
		60		60	100.0				283		283	100.0
734		670		64-	8.7-		2710		2326		384-	14.2-
CT-UNITIZED												
CT-TUNA												
9276	.3			9276-	100.0-		27828	.3			27828-	100.0-
9276	.3			9276-	100.0-		27828	.3			27828-	100.0-
CT-TUNA												
CT-RO/RO												
11137	.3	19250	.7	11137-	100.0-		33411	.3	37485	.5	33411-	100.0-
				19250	100.0						37485	100.0
11137	.3	19250	.7	8113	72.9		33411	.3	37485	.5	4074	12.2
CT-RO/RO												
CT-STUFFING/DEVAN												
5578	.2	9300	.3	3722	66.7		16734	.2	16650	.2	84-	.5-
									300		300	100.0
5578	.2	9300	.3	3722	66.7		16734	.2	16950	.2	216	1.3
CT-STUFFING/DEVAN												
CT-HEAVYLIFT												
2032	.1	890		1142-	56.2-		6096	.1	1930		4166-	68.4-
		158		158	100.0				24310	.3	24310	100.0
									418		418	100.0
CT-HEAVYLIFT IMPORT												
CT-HEAVYLIFT EXPORT												
CT-HEAVYLIFT TRANSHIP												

Port Authority of Guam  
Budget vs Actual  
Variance Analysis-Draft Report

3 Months Ending 12/31/09

Budget	%	Current Month Actual	Month %	Variance	%		Budget	%	Year-to-Date Actual	%	Variance	%
2032	.1	1047		985	48.5	CT-HEAVYLIFT	6096	.1	26658	.3	20562	337.3
76		33		76	100.0	CT-LONGLENGTH	228				228	100.0
				33	100.0	CT-LONGLENGTH IMPORT			13696	.2	13696	100.0
						CT-LONGLENGTH EXPORT						
						CT-LONGLENGTH TRANSHI						
76		33		43	57.1	CT-LONGLENGTH	228		13696	.2	13468	906.8
1372274	38.0	1500756	51.7	128482	9.4	CARGO THROUGHPUT REV	4255741	43.3	4487277	56.3	231536	5.4
						OTHER CARGO RELATED REV						
						LIFT ON/LIFT OFF						
209				209	100.0	LIFT ON/LIFT OFF IMP	627		854		227	36.3
						LIFT ON/LIFT OFF EXPO			303		303	100.0
						LIFT ON/LIFT OFF TRAN						
209				209	100.0	LIFT ON/LIFT OFF	627		1157		530	84.6
6579	.2			6579	100.0	PRESLUNG	19737	.2			19737	100.0
						PRESLUNG IMPORT						
						PRESLUNG EXPORT						
						PRESLUNG TRANSHIP						
6579	.2			6579	100.0	PRESLUNG	19737	.2			19737	100.0
						EXPORT SCRAP CONTAINER						
						EXPORT SCRAP CONT-GEN						
						EXPORT SCRAP CONTAI						
229879	6.4	159395	5.5	70484	30.7	TRANSSHIP CONTAINERS	724130	7.4	494980	6.2	229150	31.6
		54300	1.9	54300	100.0	TRANSSHIP CONTAINER-G			165300	2.1	165300	100.0
						TRANSSHIP CONTAINER-E						
						TRANSSHIP CONTAINER-N						
229879	6.4	213695	7.4	16184	7.0	TRANSSHIP CONTAINER	724130	7.4	660280	8.3	63850	8.8
6535	.2	8650	.3	2115	32.4	OVERSTOWED CONTAINERS	19605	.2	22800	.3	3195	16.3
		8650	.3	8650	100.0	OVERSTOW IMPORT			22800	.3	22800	100.0
						OVERSTOW EXPORT						
6535	.2	17300	.6	10765	164.7	OVERSTOWED CONTAINERS	19605	.2	45600	.6	25995	132.6
						SHIFTED CONTAINERS						
113		350		237	209.7	SHIFTED IMPORT	339		400		61	18.0
		650		650	100.0	SHIFTED EXPORT			1300		1300	100.0
113		1000		887	785.0	SHIFTED CONTAINERS	339		1700		1361	401.5

Port Authority of Guam  
Budget vs Actual  
Variance Analysis-Draft Report  
3 Months Ending 12/31/09

Budget	%	Current Month Actual	%	Variance	%		Budget	%	Year-to-Date Actual	%	Variance	%
2534	.1	1785	.1	749-	29.6-	RIGGED CONTAINERS	7602	.1	5040	.1	2562-	33.7-
		665		665	100.0	RIGGED IMPORT			1330		1330	100.0
2534	.1	2450	.1	84-	3.3-	RIGGED EXPORT	7602	.1	6370	.1	1232-	16.2-
						RIGGED CONTAINERS						
104322	2.9	7720	.3	96602-	92.6-	DIRECT LABOR BILLED	260290	2.7	23747	.3	236543-	90.9-
		13967	.5	13967	100.0	DIRECT LABOR BILLED			31219	.4	31219	100.0
		392		392	100.0	LABOR-PORT POLICE			1184		1184	100.0
		37331	1.3	37331	100.0	LABOR-CLERK			162231	2.0	162231	100.0
		14570	.5	14570	100.0	LABOR-STEVEDORE			41744	.5	41744	100.0
		12617	.4	12617	100.0	LABOR-CARGO CHECKER			27135	.3	27135	100.0
		23512	.8	23512	100.0	LABOR-CRANE OPERATOR			53856	.7	53856	100.0
		1752	.1	1752	100.0	LABOR-EQUIPMENT OPERA			5015	.1	5015	100.0
						LABOR-ELECTRICIAN						
						LABOR-REFRIGERATION M						
						LABOR-CARPENTER						
		26250	.9	26250	100.0	LABOR-PAINTER			77502	1.0	77502	100.0
						LABOR-PLUMBER						
						LABOR-AUTO MECHANIC						
		740		740	100.0	LABOR-DIESEL MECHANIC						
						LABOR-PREVENTIVE MAIN						
						LABOR-RIGGER			1613		1613	100.0
						LABOR-WELDER						
104322	2.9	138851	4.8	34529	33.1	DIRECT LABOR BILLED	260290	2.7	425246	5.3	164956	63.4
						DIRECT LABOR BILLED						
13034	.4			13034-	100.0-	EQUIPMENT RENTAL	32521	.3			32521-	100.0-
		2855	.1	2855	100.0	EQUIPMENT RENTAL-MOBI					11020	100.0
		1685	.1	1685	100.0	EQUIPMENT RENTAL-GANT			4877	.1	4877	100.0
		3374	.1	3374	100.0	EQUIPMENT RENTAL-LIFT			8231	.1	8231	100.0
						EQUIPMENT RENTAL-FORK						
		2975	.1	2975	100.0	EQUIPMENT RENTAL-DOLL						
		540		540	100.0	EQUIPMENT RENTAL-VEHI			8932	.1	8932	100.0
						EQUIPMENT RENTAL-MISC			1050		1050	100.0
						EQUIPMENT RENTAL-GROV						
						EQUIPMENT RENTAL-FLOO						
						EQUIPMENT RENTAL-MOB			788		788	100.0
13034	.4	11429	.4	1605-	12.3-	EQUIPMENT RENTAL	32521	.3	34898	.4	2377	7.3
						EQUIPMENT RENTAL						
5699	.2	3567	.1	2132-	37.4-	PORT FEES	16774	.2	11430	.1	5344-	31.9-
27076	.8	13269	.5	13807-	51.0-	PORT ENTRY FEE	79695	.8	61277	.8	18418-	23.1-
						DOCKAGE						
32775	.9	16836	.6	15939-	48.6-	PORT FEES	96469	1.0	72707	.9	23762-	24.6-
						PORT FEES						
331956	9.2	322926	11.1	9030-	2.7-	WHARFAGE	1023179	10.4	969996	12.2	53183-	5.2-
		28732	1.0	28732	100.0	WHARFAGE IMPORT			35559	.5	35559	100.0
						WHARFAGE EXPORT			346		346	100.0
						WHARFAGE TRANSHIP						
						WHARFAGE CONTAINER						
		1123		1123	100.0	WHARFAGE TRANSHIP T			2717		2717	100.0

Port Authority of Guam  
Budget vs Actual  
Variance Analysis-Draft Report

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3 Months Ending 12/31/09

Budget	%	Current Month Actual	%	Variance	%		Budget	%	Year-to-Date Actual	%	Variance	%
331956	9.2	352781	12.1	20825	6.3	WHARFAGE	1023179	10.4	1008617	12.7	14562-	1.4-
52214	1.5	53422	1.8	1208	2.3	OTHER PORT FEES						
12649	.4	12749	.4	100	.8	FUEL SURCHARGE	160938	1.6	158821	2.0	2117-	1.3-
64863	1.8	66171	2.3	1308	2.0	MARITIME SECURITY FEE	38987	.4	38632	.5	355-	.9-
792799	22.0	820514	28.2	27715	3.5	OTHER PORT FEES	199925	2.0	197453	2.5	2472-	1.2-
2165073	60.0	2321269	79.9	156196	7.2	OTHER CARGO RELATED	2384424	24.2	2454029	30.8	69605	2.9
						OPERATING REVENUES	6640165	67.5	6941306	87.1	301141	4.5
						NON OPERATING REVENUES						
						FACILITIES						
178265	4.9	95705	3.3	82560-	46.3-	FACILITIES REVENUES	534795	5.4	314847	4.0	219948-	41.1-
107827	3.0	205460	7.1	97633	90.6	FACILITIES USAGE	323481	3.3	450898	5.7	127417	39.4
114084	3.2	71349	2.5	42735-	37.5-	SPACE RENTAL	342252	3.5	240758	3.0	101494-	29.7-
9373	.3	9614	.3	241	2.6	LEASE INCOME	28119	.3	28360	.4	241	.9
5391	.2	5610	.2	219	4.1	COMMON AREA MAINTENAN	16173	.2	17140	.2	967	6.0
414940	11.5	387739	13.4	27201-	6.6-	SECURITY SURCHARGE-RE						
4264	.1	4709	.2	445	10.4	FACILITIES REVENUES	1244820	12.7	1052003	13.2	192817-	15.5-
15735	.4	16134	.6	399	2.5	MARINA REVENUES						
19999	.6	20843	.7	844	4.2	GREGORIO D. PEREZ MAR	12792	.1	13652	.2	860	6.7
						AGAT MARINA	47205	.5	47969	.6	764	1.6
						MARINA REVENUES	59997	.6	61621	.8	1624	2.7
						COASTAL ZONE REVENUES						
						COASTAL ZONE MANAGEME						
						COASTAL ZONE REVENU						
8714	.2	9186	.3	472	5.4	HARBOR OF REFUGE						
8714	.2	9186	.3	472	5.4	HARBOR OF REFUGE	26142	.3	25094	.3	1048-	4.0-
76294	2.1	136398	4.7	60104	78.8	HARBOR OF REFUGE	26142	.3	25094	.3	1048-	4.0-
76294	2.1	136398	4.7	60104	78.8	DEMURRAGE						
519947	14.4	554166	19.1	34219	6.6	DEMURRAGE FEES	228882	2.3	546990	6.9	318108	139.0
						DEMURRAGE	228882	2.3	546990	6.9	318108	139.0
						FACILITIES	1559841	15.9	1685707	21.1	125866	8.1
						OTHER FEES & SERVICES						
						CLAIMS FEE						
						CLAIMS FEE						

Port Authority of Guam  
 Budget vs Actual  
 Variance Analysis-Draft Report

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3 Months Ending 12/31/09

Budget	%	Current Month Actual	%	Variance	%		Budget	%	Year-to-Date Actual	%	Variance	%
						CLAIMS FEE						
						BULK SCRAP						
						BULK SCRAP						
						BULK SCRAP						
112				112	100.0	MATERIAL USED	336		3		333	99.2
112				112	100.0	MATERIAL USED	336		3		333	99.2
8276	.2	3352	.1	4925	59.5	PASSENGER SERVICE	9116	.1	3352		5765	63.2
8276	.2	3352	.1	4925	59.5	PASSENGER SERVICE	9116	.1	3352		5765	63.2
2089	.1	1280		809	38.7	BUNKER SERVICES	6267	.1	4576	.1	1691	27.0
2089	.1	1280		809	38.7	BUNKER	6267	.1	4576	.1	1691	27.0
37785	1.1	7270	.3	30515	80.8	SPECIAL SERVICES	113355	1.2	23576	.3	89779	79.2
		17741	.6	17741	100.0	SPECIAL SERVICES			58576	.7	58576	100.0
37785	1.1	25012	.9	12773	33.8	ELECTRICAL POWER	113355	1.2	82152	1.0	31203	27.5
48262	1.3	29644	1.0	18618	38.6	SPECIAL SERVICES	129074	1.3	90082	1.1	38992	30.2
						OTHER FEES & SERVICE						
						ADMINISTRATIVE FEES & S						
						PAG DOCUMENTATION			200		200	100.0
						PAG DOCUMENTATION			200		200	100.0
		50		50	100.0	TARIFF SUBSCRIPTION			50		50	100.0
		50		50	100.0	TARIFF SUBSCRIPTION			50		50	100.0
						WEIGHT TAGS						
						WEIGHT TAGS						
						B/L ADMIN ISTRATIVE A						
						B/L ADMIN ISTRATIVE						
						B/L ADMIN ISTRATIV						

Port Authority of Guam  
 Budget vs Actual  
 Variance Analysis-Draft Report

3 Months Ending 12/31/09

Budget	%	Current Month Actual	Month %	Variance	%		Budget	%	Year-to-Date Actual	%	Variance	%
						VIOLATION OF REGULATIO						
						VIOLATION OF REGULATI			500		500	100.0
						VIOLATION OF REGULA			500		500	100.0
281		195		86-	30.6-	SECURITY ADMINISTRATIO	843		565		278-	33.0-
281		195		86-	30.6-	SECURITY ADMINISTRATI	843		565		278-	33.0-
						SECURITY ADMINISTRA						
						PROCUREMENT RFD BID PA			395		395	100.0
						RFD BID PACKET FEE						
						PROCUREMENT RFD BID			395		395	100.0
281		245		36-	12.8-	ADMINISTRATIVE FEES	843		1710		867	102.9
						REIMBURSEMENTS						
1225				1225-	100.0-	BRAC REIMBURSEMENT	3675				3675-	100.0-
						OTHER REIMBURSEMENT						
873966	24.2			873966-	100.0-	FEDERAL REIMBURSEME	1508686	15.3	745117-	9.3	2253803-	149.4-
						INSURANCE SETTLEMENTS						
						EARTHQUAKE INSURANCE						
						TYPHOON INSURANCE						
						INSURANCE SETTLEMEN						
						OTHER REIMBURSEMENT						
						LABOR COST REIMBURSEM						
						OTHER REIMBURSEMENT						
						REVENUE MINIMUM CHA			3		3	100.0
873966	24.2			873966-	100.0-	REIMBURSEMENTS	1508686	15.3	745114-	9.3	2253800-	149.4-
1442456	40.0	584055	20.1	858401-	59.5-	NON OPERATING REVENUE	3198444	32.5	1032385	13.0	2166059-	67.7-
3607529	100.0	2905325	100.0	702204-	19.5-	TOTAL REVENUES	9838609	100.0	7973692	100.0	1864917-	19.0-
						DIRECT LABOR COSTS						
						CARGO THROUGHPUT LABOR						
						CT- CHASSIS						
						CT- CHASSIS-IMPORT						
						CT-CHASSIS-EXPORT						

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3 Months Ending 12/31/09

Budget	%	Current Month Actual	%	Variance	%	Budget	%	Year-to-Date Actual	%	Variance	%
CT- CHASSIS											
CT-GROUND											
CT-GROUND-IMPORT											
CT-GROUND-EXPORT											
CT-GROUND-TRANSHIP											
CT-GROUND-TRANSHIP											
CT-GROUND											
CT-BREAKBULK											
CT-BREAKBULK-IMPORT											
CT-BREAKBULK-EXPORT											
CT-BREAKBULK-TRANSHIP											
CT-BREAKBULK											
CT-UNITIZED											
CT-UNITIZED-IMPORT											
CT-UNITIZED-EXP											
CT-UNITIZED-TRANSHIP											
CT-UNITIZED											
CT-TUNA											
CT-TUNA											
CT-TUNA											
CT-RO/RO											
CT-RO/RO IMPORT											
CT-RO/RO EXPORT											
CT-RO/RO TRANSHIP											
CT-RO/RO											
CT-STUFFING/DEVAN											
CT-STUFFING/DEVAN-IMP											
CT-STUFFING/DEVAN-EXP											
CT-STUFFING/DEVAN-TRA											
CT-STUFFING/DEVAN											
CT-HEAVYLIFT											
CT-HEAVYLIFT IMPORT											
CT-HEAVYLIFT EXPORT											
CT-HEAVYLIFT TRANSHIP											
CT-HEAVYLIFT											
CT-LONGLENGTH											
CT-LONGLENGTH IMPORT											
CT-LONGLENGTH EXPORT											





Port Authority of Guam  
Budget vs Actual  
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3 Months Ending 12/31/09

Budget	%	Current Month Actual	%	Variance	%		Budget	%	Year-to-Date Actual	%	Variance	%
OTHER CARGO RELATED												
DIRECT LABOR COSTS												
3607529	100.0	2905325	100.0	702204-	19.5-	NET REVENUES	9838609	100.0	7973692	100.0	1864917-	19.0-
INDIRECT COSTS												
General & Administrati General & Administrativ												
1232914-	34.2	1136266-	39.1	96648	7.8	Salaries & Wages	3662683-	37.2	3298440-	41.4	364243	9.9
71688-	2.0	67853-	2.3	3835	5.4	Insured Benefits	212787-	2.2	198022-	2.5	14765	6.9
398352-	11.0	379204-	13.1	19148	4.8	Retirement Benefits	1185293-	12.1	1082579-	13.6	102714	8.7
100-		91213-	3.1	91113-	112.8-	Other Benefits	4100-		262412-	3.3	258312-	300.3-
13750-	.4	8287-	.3	5463	39.7	Other Personnel Costs	41250-	.4	13287-	.2	27963	67.8
9955-	.3	7158-	.3	2797	28.1	Communications	29865-	.3	25817-	.3	4048	13.6
7254-	.2			7254	100.0	Leases/Rentals	21762-	.2	87053-	1.1	65291-	300.0-
167490-	4.6	228067-	7.9	60577-	36.2-	Utilities	502470-	5.1	686594-	8.6	184124-	36.6-
197986-	5.5	202610-	7.0	4624-	2.3-	General Insurance	593958-	6.0	598581-	7.5	4623-	.8-
						Repairs & Maintenance						
31108-	.9	29500-	1.0	1608	5.2	Repairs & Maintenance	93324-	1.0	124779-	1.6	31455-	33.7-
52950-	1.5	125000-	4.3	72050-	136.1-	Repairs & Maintenance	158850-	1.6	143851-	1.8	14999	9.4
228187-	6.3	221343-	7.6	6844	3.0	Depreciation & Amorti	684561-	7.0	660746-	8.3	23815	3.5
4999-	.1			4999	100.0	Damage, Shortage, Wri	14997-	.2			14997	100.0
88039-	2.4	58360-	2.0	29680	33.7	Supplies	264117-	2.7	281251-	3.5	17134-	6.5-
2984-	.1	4391-	.2	1407-	47.2-	Miscellaneous	8952-	.1	6140-	.1	2812	31.4
1000-		1934-	.1	934-	93.4-	Advertising	3000-		2294-		706	23.5
27833-	.8	22637-	.8	5196	18.7	Agency & Management Fe	83499-	.9	76273-	1.0	7226	8.7
58608-	1.6	123016-	4.2	64408-	109.9-	Professional Services	175824-	1.8	104945-	1.3	70879	40.3
						Contractual Services						
21293-	.6	2264-	.1	19029	89.4	Other Contractual Ser	63879-	.7	23181-	.3	40698	63.7
13059-	.4	2015-	.1	11044	84.6	Other Expenses	39177-	.4	27455-	.3	11722	29.9
						Earthquake Expense			4704-	.1	4704-	100.0-
						Typhoon Expense						
						Earthquake Expense						
2629549-	72.9	2711118-	93.3	81569-	3.1-	General & Administra	7844348-	79.7	7708402-	96.7	135946	1.7
2629549-	72.9	2711118-	93.3	81569-	3.1-	INDIRECT COSTS	7844348-	79.7	7708402-	96.7	135946	1.7
977980	27.1	194206	6.7	783774-	80.1-	OPERATING INCOME (LO	1994261	20.3	265289	3.3	1728972-	86.7-
OTHER INCOME (EXPENSE)												
555381	15.4			555381-	100.0-	Other Income & Expense	1666143	16.9			1666143-	100.0-
						Other Income						
						Interest Income						
						Interest Income						
38435	1.1	17482	.6	20953-	54.5-	Interest Income	115305	1.2	50581	.6	64724-	56.1-

Port Authority of Guam  
 Budget vs Actual  
 Variance Analysis-Draft Report

3 Months Ending 12/31/09

Budget	%	Current Month Actual	%	Variance	%		Budget	%	Year-to-Date Actual	%	Variance	%
11271-	.3			11271	100.0	Other Expense	33813-	.3	44-		33769	99.9
168033-	4.7	322850-	11.1	154817-	92.1-	Retirement Govt Contr	504099-	5.1	506502-	6.4	2403-	.5-
						Federal Expenses			8068-	.1	8068-	100.0-
						Gain <Loss> on Asset						
414512	11.5	305368-	10.5	719880-	173.7-	Other Income & Expe	1243536	12.6	464033-	5.8	1707569-	137.3-
414512	11.5	305368-	10.5	719880-	173.7-	OTHER INCOME (EXPENSE)	1243536	12.6	464033-	5.8	1707569-	137.3-
1392492	38.6	111161-	3.8	1503653-	108.0-	NET INCOME (LOSS)	3237797	32.9	198744-	2.5	3436541-	106.1-